

Section 6: Close the Loop! Buy Recycled

As every business person knows, success is a function of consumer interest in your product or service.

The recycled product manufacturing industry has grown by leaps and bounds due to an ever-growing supply of recyclable material and demand for recycled-content products. As demand has grown, the variety of these products has expanded, while the cost to consumers has declined.

Why Buy Recycled?

In Montgomery County, businesses generate more than half of all of the waste generated in the County. The County requires businesses to recycle in order to minimize the amount of waste going to disposal facilities.

In order to keep recycling viable, businesses need to progress beyond recycling by buying recycled-content products. This step is known as “closing the loop”; in effect, completing the recycling process.

Buying recycled-content products ensures there are markets for goods that contain recycled materials. When your business buys recycled, it helps ensure the success of Montgomery County’s recycling program.

By buying recycled-content products, you also help create long-term, stable markets for recyclable materials, which ultimately drives down the consumer prices of these goods. Today, many recycled-content products already cost less than their counterparts made of virgin materials.

The manufacture of products from recycled materials also reduces our dependence on virgin raw materials and often saves energy over virgin manufacturing processes. It can also reduce air and water pollution.

Buying recycled could also make a difference in how your customers and clients see you. Many businesses now are demanding recycled-content products from their vendors. Some consultants are finding buy-recycled clauses in their clients’ contracts.

Finally, buying recycled may save your business money because it can reduce your procurement costs over the long term.

Who Buys Recycled?

Buying recycled not only sounds good in theory, but is working in practice—both in Montgomery County and throughout the country.

The Calvert Group in Bethesda established a buy-recycled policy in 1990, although the company actually began buying recycled in 1982. The Calvert Group's vendors know about this policy, and provide Calvert Group with a range of products to suit its needs. One vendor even held a buy-recycled show for Calvert Group employees, so they could see and learn about the variety of recycled-content products on the market. In 1994 alone, Calvert Group purchased over \$2.5 million worth of recycled-content products, including recycled paper, marketing and other printed materials and other office supplies.

The Montgomery County Department of Parks purchases a variety of recycled-content office supplies like paper, paper products and toner cartridges. In addition, it has purchased carpeting, landscape timbers and park benches made with recycled content.

The U.S. Government has created the largest buy-recycled program in the country. These programs benefit all businesses, not only because they are excellent models of buy-recycled programs that work, but because their size has helped drive the price of recycled-content products down for everyone. Within the U.S. Government, all agencies must establish buy-recycled programs. The U.S. Environmental Protection Agency (EPA) developed guidelines for the purchase of recycled paper products, re-refined lubricating oil, retread tires, building insulation products, and concrete and cement containing fly ash.

How To Buy Recycled

Establish a Policy

The first step to setting up a buy-recycled program is to establish a buy-recycled policy for your business. It will lay the groundwork for all your purchases. Your policy can include all or some of the following elements:

- a general preference for recycled products
- a price preference, whereby your business is willing to pay a higher price (such as 5 or 10 percent or greater) for recycled paper or recycled products
- a set-aside or goal where a certain percentage of total purchases must have recycled content

Pre-consumer vs. Post-consumer: What's the Difference?

These two terms are used to indicate the source of recycled material that goes into recycled content-products.

Pre-consumer material is generated by industry during production processes.



Post-consumer waste is generated by customers and separated from the waste stream for recycling.

Montgomery County SORRT Program

Examples of pre-consumer materials include materials generated by converting rolls of paper into envelopes, unsold newspapers and magazines, and plastic materials generated during production and not used by final consumers. Most industries already recover and use a large percentage of pre-consumer waste because it tends to be cleaner, easier to use and higher in value. In the paper industry, nearly 90 percent of pre-consumer waste is already recovered by manufacturers and therefore does not enter into the solid waste stream.

Post-consumer materials would generally end up being disposed of if they are not recycled. Therefore, purchases of recycled products must emphasize the use of post-consumer materials in order to create markets for these materials.

To be successful, everyone must subscribe to and play a role in enforcing the policy. Management should establish the policy and evaluate it for changes when necessary. Purchasing agents and buyers must integrate the policy into their procurement practices and procedures, and monitor recycled products for their effectiveness. Other staff can play a role by specifying use of recycled products in bids, publicizing the buy-recycled policy and providing feedback on successes (and failures) of recycled products.

Research the Market

Buying recycled may be a brand-new concept for your business. Like anything new, it will require you to do a little research to determine what is right for you. There are three considerations to keep in mind when shopping for recycled goods—availability, quality and cost. Examine these issues before making a purchase.

Availability— When the first Official Recycled Products Guide was published in 1989, it listed 170 manufacturers and vendors of recycled products. Four years later, the same publication contained more than 4,500 listings. The availability and variety of products has increased dramatically. However, many buyers are still not aware of how much the marketplace for recycled goods has changed.

The first place to look for information is from your current vendors. They are familiar with your business and should know your needs. If they can't help you, ask around within your industry or read trade journals—many of these have published helpful information about buying recycled.

Quality— Don't be put off by the outdated notion that recycled products are inferior. In the past, some recycled products did compare unfavorably to products made from new materials. But increased demand and major changes in technology have resulted in improved products that are competitive in quality with virgin goods.

Cost— Another mistake is to assume that recycled products are more expensive than equivalent virgin products. In fact, some recycled products are already less expensive than their virgin counterparts. Comparison shopping, bulk purchases, competitive bid processes and calculating

the life-cycle cost of a product are the best ways to control costs. Look around for vendors that are willing to help you find the products you want.

Require Contractors To Use Recycled Products

Many of the products and services your business obtains are secured through contractual arrangements and grant agreements. These provide an excellent opportunity to expand your buying power by encouraging outside contractors to use recycled products in their service to you. For example, you can require printers to use recycled paper and nontoxic inks for all printing jobs.

You can also request that any organization doing business with you use recycled products.

Purchase Cooperatively To Reduce Costs

If some recycled-content products are beyond your buy-recycled policy's limit, consider purchasing them through cooperative arrangements with other businesses. Cooperative purchasing is a system by which similar businesses save money by pooling their purchases into a single bid instead of buying products individually.

Cooperative purchasing is an old concept that has a new application: purchasing recycled products. Cooperative purchasing may sacrifice a bit of your purchasing authority, but offers many benefits:

- lower unit costs
- increased volume of recycled purchases
- increased availability of recycled products
- increased buying-recycled participation among more businesses

Businesses which participate in cooperative purchasing arrangements buy off the same contract, so definitions, percentages and standards are the same. This allows manufacturers to produce these items in larger quantities as regular stock items rather than as specialty items.

Evaluate What Products Your Business Can Use

The paper industry was one of the first to market its products as containing recycled content, so most early buy-recycled efforts concentrated on procuring recycled paper, especially printing and writing papers. However, many of today's office products are available with recycled content, so your recycled-content purchases conceivably could reach to all aspects of your business.

To determine which products fit your business needs, follow these three steps:

1. Review current purchases to determine which recycled products are already being purchased.
2. Examine product specifications to determine if the maximum amount of recycled materials (and post-consumer waste) is being requested.
3. Examine product and contract lists to determine where you can substitute recycled products for virgin products or include recycled products in future bids. The following list will give you a good idea of the range of recycled-content products currently on the market.

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Office products

- printing and writing papers
- tissue and towel products
- trash can liners
- office supplies (bulletin boards, calendars, folders, letter openers, note holders and trays, pens, pencils, push pins, rulers, scissors)
- trash and recycling containers
- refurbished office equipment
- recycled toner cartridges
- packaging material
- furniture
- carpet

Vehicle fleets

- re-refined oil
- recycled antifreeze
- retread tires
- auto parts
- solvents

Construction products

- building insulation
- compost/mulch
- cement and concrete containing fly ash
- wallboard
- plastic (partitions, decking, fences/posts, parking stops and drain pipe)

Transportation products

- plastics (a-frames, fences, guardrail, posts, traffic cones, etc.)
- compost/mulch along roadsides
- asphalt (rubberized asphalt/glassphalt)
- benches (bus stops, etc.)

Recreation and parks

- plastic lumber (benches, picnic tables, playgrounds, etc.)
- compost/mulch

Other products

- absorbents
- bags (paper and plastic)
- yard waste containers
- curbside collection containers
- clothing and industrial rags
- food service containers (paper and plastic)
- paper and plastic pallets
- flooring
- mats (plastic and rubber)
- animal bedding
- packaging materials
- shower dividers/toilet/partitions/wall panels
- industrial wipers (paper)
- urinal screens

Where Can I Get More Information and Assistance?

Maryland Environmental Service (MES) has developed a *Buy Recycled Training Manual* and training program designed to assist businesses in expanding their buy recycled programs. The Manual is a comprehensive, instructional guide designed to teach agencies how to set up programs to buy recycled products.

Montgomery County SORRT Program

This manual includes information on the importance of buying recycled products; legislation and content standards (including information on the federal Executive Order); writing specifications; testing products; purchasing options such as cooperative purchasing, closed loop recycling and indirect purchases; waste reduction; and record keeping and evaluation. It also includes an appendix of information on recycled products and standards and information on recycled product suppliers in Maryland. Several sections of this chapter were excerpted from the Manual. MES also has developed a one day training program for businesses that discusses the topics described above and includes interactive exercises such as listing the key elements in a specification for recycled products.

For additional information contact MES at (410) 729-8531.



When Should I Publicize My Buy-Recycled Effort?

Continually. Mention your buy-recycled program in reports and send out news releases about how many recycled products are purchased, how much money is spent and what the products are. The publicity is good for your business and it will encourage other businesses to develop similar programs.

How To Keep Track of Your Program

As you implement your program to buy recycled products, establish a record-keeping and evaluation system. It will help you monitor the success of the program, allow you to publicize your efforts and exchange information with other businesses.

Set up a system to designate each recycled product in your purchasing reports (a separate code number or other distinction will suffice). The following work sheet outlines the information you will need for your records.

Work Sheet for Recycled Product Purchases

Product or Service Purchased _____

Number of Units Requested _____

Contract Number _____ Duration of Contract _____

Buyer _____

Using Department _____

Percentage and definition of recycled content requested in bid

Pre-consumer _____% Post-consumer _____% Total recycled content _____%

Bidders (circle successful bidder)

	Bidder	Pre-consumer	Post-consume	Total	Price
1.					
2.					
3.					

Price Preference Paid (if any) _____

Was this a cooperative purchase? _____ If yes, list participants below:

Total dollars/units purchased (vendors should be required to provide information on actual usage)

Was there any good or bad feedback from users?

RECYCLED PRODUCTS GUIDE

This SORRT Resource List identifies companies that sell recycled paper, paper products, and other products that contain recycled material. Montgomery County has compiled this listing through various sources and does not present it as a complete directory of all vendors that service Montgomery County, nor offer it as an endorsement of any of the companies.

IF YOU'RE NOT BUYING RECYCLED, YOU'RE NOT FULLY RECYCLING. FULLY CLOSE THE RECYCLING LOOP. One factor influencing the stability and long-term success of recycling programs is the market condition for recyclable materials. If there is strong demand for products and materials manufactured from recyclables, then there is a constant need for greater supply of recycled feedstock. This situation then helps to ensure that there are viable markets for the materials which you separate from the trash and recycle. Therefore, it is vital to keep up (and even increase) demand for recycled products and materials; your organization helps to increase this critical demand.

“BUY RECYCLED” Support recycling by purchasing recycled items. Quality and variety of products are improving. Pricing is, in many instances, comparable to pricing for virgin materials. Recycled paper varieties include – colored paper, white office paper, computer paper, card stock, envelopes, bathroom tissue, and hand towels. When ordering, ask for paper made from the highest percentage of recycled content material, preferably post-consumer.

For additional information on purchasing recycled products, see the Montgomery County Business Recycling Handbook, Section 6: Close the Loop! Buy Recycled, or contact the Montgomery County Business Recycling Program at 3-1-1 or (240) 777-0311.

RECYCLED PRODUCTS GUIDE

ABC Box Co.

1135 Leadenhall Street
Baltimore, MD 21230
(410) 752-4535
Fax (410) 752-2697
www.abcboxes.com

*Recycling storage containers;
cardboard boxes.*

Adams-Burch Co.

1901 Stanford Court
Landover, MD 20785
(800) 347-8093 or
(301) 772-7850

*Restaurant supply company that offers
recycling containers and recycled-content
paper products.*

Advantage Technical Services (ATS)

2328 Montgomery Street Silver
Spring, MD 20910-1253
(301) 589-0983
Fax (301) 589-6466

Re-manufactured toner cartridges.

AJ Stationers, Inc.

6675 Business Pkwy.
Elkridge, MD 21075
(410) 360-4900
Fax (410) 360-4291
www.ajstationers.com

Recycled paper office supplies.

American Laser, Inc.

5004 Jackson Street
Hyattsville, MD 20781
(301) 588-4850
Fax (301) 864-1565

Re-manufactured toner cartridges.

Amicus Green Building Center

4080A Howard Avenue
Kensington, MD 20895-2465
(301) 571-8590 or
(866) 587-9140
Fax (301) 571-8597

*Offers recycled-content and environmentally
friendly products.*

Bradco Supply

3404 Kenilworth Avenue
Hyattsville, MD 20781
(301) 277-7711
Fax (301) 699-9341

Offers recycled-content building supplies.

Carpel Video

429 E. Patrick Street
Frederick, MD 21701
(800) 238-4300 or
(301) 694-3500
Fax (301) 694-9510
www.carpelvideo.com

Recycled videotapes.

RECYCLED PRODUCTS GUIDE (continued)

Clean Earth

1469 Oak Ridge Place
Hagerstown, MD 21740
(301) 791-6220
Fax (301) 790-1825
www.cleanearthinc.com
*Sells recycled aggregate materials
and recycled crushed materials.*

Design Recycle, Inc.

P.O. Box 638
Upper Marlboro, MD 20773
(301) 283-2110
www.designrecycleinc.com
*Rubbercrete for use in patio blocks; pavers;
drainage product runways; highway sound
barriers; pier pilings; utility poles.*

Emanuel Tire Co.

1300 Moreland Avenue
Baltimore, MD 21216
(410) 947-0660
www.emanultire.com
Supplier to tire retreading business.

Federal Hill Office Supply

1022 S. Charles Street
Baltimore, MD 21230
(410) 727-0111
Fax (410) 727-1374
*Recycled printing papers; office supplies;
re-manufactured toner cartridges.*

Frank Parson Paper, Inc.

1300 Mercedes Drive
Hanover, MD 21076
(301) 386-4700
Fax (301) 773-8062
www.frankparsons.com
*Recycled paper products; re-manufactured
toner cartridges; offers pick-up and recycling
of empty cartridges.*

Gerstel Office Furniture, Inc.

584 N. Frederick Avenue
Gaithersburg, MD 20877
(301) 840-5393
Fax (301) 840-5643
www.gerstelofficefurniture.com
*High quality used, recycled,
re-manufactured furniture.*

Habitat for Humanity ReStore

9100 Gaither Road
Gaithersburg, MD 20877
(301) 947-3304
Fax (301) 990-7536
Reused building materials.

RECYCLED PRODUCTS GUIDE (continued)

Laser Printers Plus, Inc.

11226 Georgia Avenue
Silver Spring, MD 20902
(301) 933-9007
Fax (301) 933-9011
www.laserprinters.com

*Computer & machine parts;
computer cartridges.*

Mid-Atlantic Waste Systems

10641 Cordova Road
Easton, MD 21601
(800) 338-7274 or
(410) 820-7188
www.midatlanticwaste.com

Specializes in compactors.

Office Depot Business Solutions Division

(888) 263-3423 or
(800) 269-6888
www.officedepot.com

*Offers a variety of recycled-content
office products.*

Office Max

6745 Business Parkway
Elkridge, MD 21075-6340
(800) 282-6473 or
(410) 579-5200
Fax (800) 572-6473

*Recycled paper content; re-manufactured
toner cartridges.*

Office Paper Systems, Inc.

7650 Airpark Road
Gaithersburg, MD 20879
(301) 948-6301
Fax (301) 948-6302
www.opsus.com

*Recycled printing papers;
recycling containers.*

RIS Paper House

(Domtar Distribution Group/
Mid-Atlantic/Baltimore-Washington)
310 Prince George's Blvd.
Upper Marlboro, MD 20774
(888) 689-0747 or
(301) 430-2800
Fax (301) 430-0032

www.rispaper.com

*Recycled printing papers, recycled
craft paper, FSC paper.*

R.R. Donnelley

1341 G St. NW #300
Washington, D.C.
(202) 783-9191
www.rrdonnelley.com

Recycled printing papers.

S. Freedman & Sons, Inc.

P.O. Box 1418 3322 Pennsy Drive
Landover, MD 20785
(800) 845-7277 or
(301) 322-5000
Fax (301) 772-7563
www.sfreedman.com

*Recycled paper; plastic containers;
janitorial/cleaning equipment.*

Montgomery County SORRT Program

101 Monroe Street ■ 6th floor ■ Rockville, MD ■ 20850 ■ 3-1-1 or (240) 777-0311 ■ www.montgomerycountymd.gov/recycling

RECYCLED PRODUCTS GUIDE (continued)

Staples Advantage

7021 Dorsey Rd.

Hanover, MD 21076

(800) 828-9949

www.staplesadvantage.com

*Sells recycled office supply products;
furniture; remanufactured toner cartridges*

The Loading Dock

2 North Kresson St.

Baltimore, MD 21224

(410) 558-3625

Fax (410) 558-1888

www.loadingdock.org

*Reused building materials and
some appliances.*

Unisource

8261 Preston Court

Jessup, MD 20794

(800) 344-5522 or

(410) 792-8069

Fax (410) 792-8059

www.unisource.com

Recycled papers.

Victor Stanley, Inc.

P.O. Drawer 330

Dunkirk, MD 20754

(301) 855-8300

Fax (410) 257-7579

Plastics & other containers for outdoor use.

Montgomery County SORRT Program

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RECYCLED PRODUCT SUPPLIERS

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For additional information on purchasing recycled products, see the Montgomery County Business Recycling Handbook, Section 6: Close the Loop! Buy Recycled, or contact the Montgomery County Business Recycling Program Manager at 3-1-1 or (240) 777-0311.

RECYCLED PRODUCT SUPPLIERS

Codes: 1) Office Paper, 2) Office Supplies, 3) Custodial Papers, 4) Cardboard Boxes

RECYCLED PAPER PRODUCTS

ABC Box Company

1135 Leadenhall Street
Baltimore, MD 21230
(410) 752-4635
Fax (410) 752-2697
www.abcboxes.com
www.supereaglesupply.com
Code: 4

Blind Industries and Services of Maryland

3345 Washington Boulevard
Baltimore, MD 21227
(888) 322-4567 or
(410) 737-2600
Fax (410) 737-2665
www.bism.org
www.supereaglesupply.com
Code: 1 (recycled paper pads), 2

CANUSA Corp.

1532 Thames Street
Baltimore, MD 21231
(410) 522-0110
www.canusacorp.com
*Code: 1 (paper broker,
recyclable commodities)*

Frank Parson Paper, Inc.

2270 Beaver Road
Landover, MD 20785
(301) 386-4700
Fax (301) 773-8062
www.frankparson.com
Codes: 1, 2

Office Depot

Business Solutions Division
(888) 263-3423 or
(800) 269-6888
www.officedepot.com
*Offers a variety of recycled-content
office products.*

Office Max

6745 Business Parkway
Elkridge, MD 21075-6340
(800) 282-6473 or
(410) 579-5200
Fax (800) 572-6473
www.paperplus.com
Codes: 1-4

Office Paper Systems, Inc.

7650 Airpark Road
Gaithersburg, MD 20879
(301) 948-6301
Fax (301) 948-6302
www.opsus.com
Codes: 2, 4

Montgomery County SORRT Program

101 Monroe Street ■ 6th floor ■ Rockville, MD ■ 20850 ■ 3-1-1 or (240) 777-0311 ■ www.montgomerycountymd.gov/recycling

RECYCLED PRODUCT SUPPLIERS (continued)

Codes: 1) Office Paper, 2) Office Supplies, 3) Custodial Papers, 4) Cardboard Boxes

Paper Plus

201 Ritchie Road, Bldg. B
Capitol Heights, MD 20743
(301) 499-3599
Fax (301) 499-1121
www.paperplus.com
Codes: 1–4

RIS Paper House

(Domtar Distribution Group/
Mid-Atlantic/Baltimore-Washington)
9101 E. Hampton Drive
Capitol Heights, MD 20743
(888) 689-0747 or
(301) 430-2800
Fax (301) 430-0032
www.rispaper.com
Codes: 1, 3

Staples Advantage

7021 Dorsey Rd.
Hanover, MD 21076
(800) 828-9949
www.staplesadvantage.com
Codes: 1, 2

Unisource Worldwide, Inc.

8261 Preston Court
Jessup, MD 20794
(800) 344-5522 or
(410) 792-8069
Fax (410) 792-8059
www.unisourcelink.com
Codes: 1–3

OTHER RECYCLED PRODUCTS

ANTIFREEZE

Multi-Parts and Services Inc.

5647 Belle Grove Road
Baltimore, MD 21225
(410) 636-1221
Fax (410) 636-2221
www.multi-parts.com
Antifreeze recycling equipment.

BUILDING MATERIALS

A&M Supply Corporation

6100 Farrington Avenue
Alexandria, VA 22304
(703) 256-5800
Fax (703) 642-0032
www.awood.net
*Distributes homosote and MDF fiberboards
and recycled decking material (Trex®).*

ALTERNATIVE LUMBER PRODUCTS

Fisher Lumber

525 E. Gude Drive
Rockville, MD 20850
(301) 424-6500
Fax (301) 424-8864
www.fisherlumberandhardware.com
Distributes decking material (Trex®).

RECYCLED PRODUCT SUPPLIERS (continued)

Codes: 1) Office Paper, 2) Office Supplies, 3) Custodial Papers, 4) Cardboard Boxes

Sheets Wholesale

430 Mill Street

Vienna, VA 22180

(703) 938-9110

Fax (703) 938-2673

Specializes in Trex® decking.

T.W. Perry Enterprises

8131 Snouffer School Road

Gaithersburg, MD 20879

(301) 840-9600

Fax (301) 670-6200

www.twperry.com

Specializes in Trex® decking.

Section 7: Reference Materials



Montgomery County SORRT Program

101 Monroe Street ■ 6th floor ■ Rockville, MD ■ 20850 ■ 3-1-1 or (240) 777-0311 ■ www.montgomerycountymd.gov/recycling

RECYCLABLE MATERIALS—DEFINITIONS

This list provides definitions of recyclable materials, including materials that Montgomery County requires businesses to recycle, as well as additional materials that businesses may choose to recycle voluntarily. This document provides information to County businesses to assist them in complying with Executive Regulation 15-04AM, the County's business recycling regulation.

REQUIRED RECYCLABLE MATERIALS

MIXED PAPER:

Includes acceptable paper items which are not separated by type, but are mixed and collected together. These items include white paper, colored paper, corrugated cardboard, boxboard, newspapers and inserts, magazines, catalogs, telephone directories, paperback books, unwanted mail, and other clean, dry paper. Businesses have the option to separate for recycling collection any of these items.

COMMINGLED MATERIALS:

Includes acceptable items such as those listed below that are not separated by type, but are mixed together in one container. Businesses have the option to separate for recycling collection any of these items.

- Glass bottles and jars.
 - Clear, brown, and green glass bottles and jars.
 - **Note:** Broken glass and glass that is not food packaging, such as light bulbs and windows **ARE NOT** acceptable in most conventional recycling programs.
- Aluminum cans and foil products.
 - Aluminum cans, which usually contain soft drinks or beer.
 - Aluminum foil.
- Bi-metal cans.
 - Steel/tin cans are usually generated by food service.
- Plastic bottles and containers.
 - Any plastic bottle or container including tubs, jars, lids, pails, buckets, flower pots/caps, reusable and durable containers, and #1 PET thermoform plastic packaging such as plastic clamshell containers, trays, deli containers, lids, domes and cups.

YARD TRIM:

If you have substantial green space on your property or are in a horticulturally oriented business, you probably have leaves, grass, and brush that must be reduced, composted or recycled. The most preferred option is to grasscycle or compost yard trim materials on-site, directly at the source. Only in instances where materials cannot be handled on-site, should they be transported off-site to a composting facility.

CHRISTMAS TREES.

SCRAP METAL.

Acceptable items consisting of metal and/or predominantly metal materials. These items include washers and dryers, refrigerators, air conditioners, dishwashers, sinks, stoves, freezers, furnaces, hot water heaters, trash compactors, iron furniture, doors, cabinets, humidifiers/dehumidifiers, bikes, swing sets, aluminum lawn chairs, shower stalls, and disassembled metals sheds.

Other materials that can be voluntarily recycled:

BATTERIES:

Alkaline, automotive, dry cell, gel type, and rechargeable batteries. Please itemize by battery type, if possible.

CONSTRUCTION MATERIALS:

Doors, fencing/lumber, sheds, drywall, flooring, carpeting, kitchen cabinets, hardware, toilets, bathtubs, cinder blocks and sinks.

COMPUTER EQUIPMENT:

Old or unwanted processing units, hard drives, monitors, keyboards, printers and copiers, wires and power cords, scanners, software, etc.

PLASTIC FILM (BAGS):

Includes plastic shopping bags, food wrap, dry-cleaning bags, plastic liners and tarps. May display recycling symbol #4-LDPE, low-density polyethylene.

WOOD WASTE - OTHER:

Treated scrap wood, pallets (if treated), products made of wood, and wood/brush more than 4 inches in diameter.

RECYCLING COMPANIES

This SORRT Resource List identifies companies that haul, collect, process, and/or recycle various materials. The first section of this document lists recyclers alphabetically by company name. The second section of the document lists companies providing specialized services by category of material(s) handled. Montgomery County has compiled this listing through various sources and does not present it as a complete directory of all vendors that service Montgomery County, nor offer it as an endorsement of any of the companies.

To ensure the long-term success of your recycling program, it is important to establish a contract or service agreement with your recycling service provider which identifies specific services to be performed, rebates and revenues (if any) to be applied and how they are to be applied, and market conditions which may affect the contract.

Keep in mind that collection services, container types, and education or support services offered by recycling companies can vary from one firm to the next. Some companies accept numerous recyclable materials while others accept only select specific materials. Most companies offer pick-up services, but others accept only materials dropped off for recycling. Almost all companies which provide pick-up service also supply the centralized dumpsters or totes which are actually emptied into the collection vehicles. In addition, some companies can also supply the smaller-sized collection containers used within work areas. Some recycling firms haul or collect exclusively, while others act as brokers and/or processors of recyclable materials. These days, many companies offer both refuse and recycling services. There is a wide range of offerings in the marketplace.

In your search for a recycling and/or refuse collection company, you should contact at least three to four firms for proposals and/or bids. This enables you to find the company that best meets the service needs of your organization, at the best pricing available on the market.

For additional information on finding the recycling company that best suits the needs of your organization, see the Montgomery County Business Recycling Regulation Handbook, Section 2: How to Set-Up a Business Recycling Program. Step 4 of this section spells out the process of selecting a recycling company. For more information on the economic aspects of business recycling, pricing, and negotiating a contract or service agreement, see Section 7: Recycling Cost Factors. For more information, contact the Montgomery County Business Recycling Program at 3-1-1 or (240) 777-0311.

RECYCLING COMPANIES

Codes: 1) Office paper, 2) Cardboard, 3) Food & Beverage Containers, 4) Blueprints,
5) Scrap Metal, 6) Pick-up Service, 7) Provides Containers, 8) Consultation, 9) Broker/processor

ABC Box Co.

1135 Leadenhall Street
Baltimore, MD 21230
(410) 752-4535
Fax (410) 752-2697
www.abcboxes.com
Code: 4

Abitibi Consolidated

P.O. Box 5223
Baltimore, MD 21224
(410) 558-1704
Fax (410) 558-1705
www.arundelrecycling.com
Codes: 1-2, 6-7

Arundel Recycling Center, Inc.

7517 Connelley Drive
Hanover, MD 21076
(410) 761-6595
Fax (410) 761-9150
www.arundelrecycling.com
Codes: 5-7, 9

Athelas

7476 Candlewood Lane
Columbia, MD 21046
(410) 964-1241
Fax (410) 694-9536
Codes: 1, 2, 6-9

Allied Waste

(serving under Republic Services)
300 Ritchie Road
Capitol Heights, MD 20743
(301) 336-1000
Fax (301) 336-1225
www.republicservices.com
Codes: 1-3, 6-9

Bates Trucking

4305 48th Street
Bladensburg, MD 20710
Phone (301) 699-3268
Fax (301) 699-3268
www.batestrucking.com
Codes: 1-3, 6-9

Cambridge Iron & Metal Co.

901 S. Kresson Street
Baltimore, MD 21224
(410) 327-7867 or
(800) 245-4766
Fax (410) 327-3427
www.cambridgeiron.com
Codes: 5-9

Capital Fiber, Inc.

6610 Electronic Drive
Springfield, VA 22151
(703) 658-0200
Codes: 1-2, 8-9

RECYCLING COMPANIES (continued)

Codes: 1) Office paper, 2) Cardboard, 3) Food & Beverage Containers, 4) Blueprints, 5) Scrap Metal, 6) Pick-up Service, 7) Provides Containers, 8) Consultation, 9) Broker/processor

Georgetown Paper

Stock of Rockville/Sonoco
14820 Southlawn Lane
Rockville, MD 20850
(301) 762-6990
Fax (301) 762-3906
www.gtownpaper.com
Codes: 1-2, 6-9

I-ECO-S, Inc.

5619 Namakagan Road
Bethesda, MD 20816
(301) 263-1326
Fax (301) 229-1047
Code: 8

Infinity Recycling, Inc.

300 Old McGinnis Lane
Chestertown, MD 21620
(410) 778-5949
Fax (410) 778-2740
www.infinityrecycling.org
Codes: 1-4, 6-9

International Paper

1404 Benson Court
Baltimore, MD 21227
(410) 737-1510
Fax (410) 737-2216
www.internationalpaper.com
Codes: 1, 2, 4, 7-9

Kline Paper Mill Supplies

9475 Gerwig Lane
Columbia, MD 21046
(301) 982-1475
(410) 381-6363
Fax (410) 381-2411
www.klinepaper.com
Codes: 1-2, 6-9

Metro Re-Uzit Company, Inc.

3401 Kenilworth Avenue
Hyattsville, MD 20781
(301) 699-1616
Fax (301) 699-1619
Codes: 5, 6, 9

Montgomery Scrap Corp.

15000 Southlawn Lane
Rockville, MD 20820
(301) 424-3000
Fax (301) 424-3144
www.montgomery-scrap.com
Codes: 5-9

Office Paper Systems, Inc.

7650 Airpark Road
Gaithersburg, MD 20879
(301) 948-6301
Fax (301) 948-6302
www.opsus.com
Codes: 1, 2, 4, 6-9

RECYCLING COMPANIES (continued)

Codes: 1) Office paper, 2) Cardboard, 3) Food & Beverage Containers, 4) Blueprints,
5) Scrap Metal, 6) Pick-up Service, 7) Provides Containers, 8) Consultation, 9) Broker/processor

Unity Disposal & Recycling

14862 Old Gunpowder Rd.

Laurel, MD 20707

(301) 990-2049

Fax (301) 490-8029

www.unitydisposal.com

Codes: 1–4, 6–8

Waste Management

8101 Beechcraft Avenue

Gaithersburg, MD 20879

(301) 340-0774

Fax (301) 645-2296

www.wm.com

Codes: 1–4, 6–8

World Recycling Co.

5600 Columbia Park Road

Cheverly, MD 20785

(301) 386-3010

Fax (301) 322-2896

www.worldrecycling.com

Codes: 1–6, 8

SPECIALIZED RECYCLING SERVICES BY MATERIAL TYPE

ANTIFREEZE/OIL

FCC Environmental

5800 Farrington Avenue
Alexandria, VA 22304
(888) 749-8344
Fax (703) 370-8067
www.fccenvironmental.com
Accepts antifreeze and oil.

BATTERIES

American Battery Corp.

7939 Queenair Drive
Gaithersburg, MD 20879
(301) 840-0623
Accepts all lead acid batteries.

Arundel Recycling Center, Inc.

7517 Connelly Drive
Hanover, MD 21076
(410) 761-6595
Fax (410) 761-9150
www.arundelrecycling.com
Accepts all lead acid batteries.

Battery Solutions, Inc.

5900 Brighton Pines Court
Howell, MI 48843
(800) 852-8127
Fax (248) 446-1927
www.batteryrecycling.com
*Offers shipping containers to ship batteries.
Accepts different types of batteries.*

Clean Harbors Environmental Services

3527 Whiskey Bottom Road
Laurel, MD 20724
(301) 939-6000 or
(800) 645-8265
Fax (301) 939-6076
www.cleanharbors.com
*Accepts small quantities of all types
of hazardous material.*

COMPUTER EQUIPMENT

CDM E-Cycling

1607 Wicomico Street
Baltimore, MD 21230
(410) 525-1400
Fax (410) 644-1939
www.cdmecycling.com

E-Structors, Inc.

7575 Washington Blvd.
Elkridge, MD 21075
(410) 379-3098
Fax (410) 379-5339
www.e-structors.com

GreenDisk

800-305-3475
www.greendisk.com
*Company offers recycling services for
unwanted CD's and consumer electronics.
Call or visit Web site for more information.*

SPECIALIZED RECYCLING SERVICES BY MATERIAL TYPE
(continued)

Precision Toner Systems (PTS)

14709 Old Baltimore Ave., Suite 8
Laurel, MD 20707
(301) 317-4000 or
(800) 787-8601
Fax (301) 317-7713
www.precisiontoner.com

*Accepts donations of old computers
(Pentium 300 MHz or better), inkjet
printers, monitors, and keyboards.*

Reclamere, Inc.

905 Pennsylvania Avenue
Tyrone, PA 16686
(814) 684-5505
Fax (814) 684-6044
www.reclamere.com

*Accepts electronic equipment including
computers, network infrastructure gear
and telecommunications equipment.*

US Recycling

1118 Shop Road
Columbia, SC 29201
(888) 628-3639 or
(803) 454-0610
Fax (803) 454-0611
www.usrecycleink.com

*Accepts electronic equipment including
computers, network infrastructure gear,
and telecommunications equipment.*

CONCRETE/ASPHALT/DIRT

AA Recycling and Sand, Inc.

6931 Baltimore-Annapolis Blvd.
Baltimore, MD 21225
(410) 437-7718
Fax (410) 437-7701

www.aarecyclingandsand.com
Accepts concrete & asphalt.

Clean Earth

1469 Oak Ridge Place
Hagerstown, MD 21740
(301) 791-6220
Fax (301) 990-7536

www.cleaneearthinc.com
*Accepts non-hazardous petroleum
contaminated soils.*

The Recycling Center, Inc.

14852 Old Gunpowder Road
Laurel, MD 20707
(301) 953-1424
Fax (301) 206-2559

Accepts concrete, asphalt, brick, and block.

**CONSTRUCTION/ BUILDING
MATERIALS**

Habitat for Humanity ReStore

9100 Gaither Road
Gaithersburg, MD 20877
(301) 990-7536
Fax(301) 990-7536

www.habitat-mc.org/restore
Reused building materials

SPECIALIZED RECYCLING SERVICES BY MATERIAL TYPE
(continued)

Community Forklift

4671 Tanglewood Drive
Edmonston, MD 20781
(301) 985-5182
www.communityforklift.com
Reused building materials.

The Loading Dock

2 North Kresson St.
Baltimore, MD 21224
(410) 558-3625
Fax (410) 558-1888
www.loadingdock.org
Accepts reusable building products and/or materials. Offers pick-up services.

USA Gypsum

1802 Texter Mountain Road
Reinholds, PA 17569
(717) 335-2561
Fax (717) 335-2561
www.usagypsum.com
Accepts scrap wallpaper.

**DOCUMENT DESTRUCTION/
RECYCLING SERVICES**

Office Paper Systems, Inc.

7650 Airpark Road
Gaithersburg, MD 20879
(301) 948-6301
Fax (301) 948-6302
www.opsus.com
Provides a certificate of destruction and an Environmental Impact Statement.

Shred-It

850 E. Gude Drive, Suite H
Rockville, MD 20850
(800) 697-4733 or
(301) 315-0070
Fax (301) 315-9119
www.shredit.com
Provides a certificate of destruction and an Environmental Impact Statement

The Arc Montgomery County

603 Southlawn Lane
Rockville, MD 20850
(301) 294-4020
www.thearcmontgomerycounty.org
Provides a certificate of destruction, pick-up service available.

FLUORESCENT LIGHTS

Environmental Management Services, Inc.

1688 E. Gude Drive, Suite 301
Rockville, MD 20850
(301) 309-0475
Fax (301) 309-9052
www.enviroexperts.net
Will pick up.

Southeast Recycling Technologies, Inc.

906 Chase Drive
Johnson City, TN 37604
(800) 592-3970
Fax (423) 282-5151
www.recyclebulbs.com
Prepaid packages for mailing fluorescent light bulbs.

Montgomery County SORRT Program

SPECIALIZED RECYCLING SERVICES BY MATERIAL TYPE
(continued)

WM LampTracker, Inc.

2007 West County Road C-2
Roseville, MN 55113
(800) 664-1434
Fax (651) 628-9371
www.wmlamptracker.com
*Prepaid packages for mailing fluorescent
light bulbs.*

FOOD WASTE

Bates Trucking

4305 48th Street
Bladensburg, MD 20710
Phone (301) 699-3268
www.batestrucking.com
Will pick up.

EnviRelation

PO Box 3711
Washington, DC 20007
(202) 465-4802
Fax (202) 465-4812
www.envirelation.com
*Restaurant grease and food
composting; will pick up*

Valley Proteins, Inc.

1515 Open Street
Baltimore, MD 21226
(410) 355-4800
Fax (410) 355-3095
www.valleyproteins.com
Restaurant grease recycler; will pick up.

Waste Management

8101 Beechcraft Avenue
Gaithersburg, MD 20879
(301) 340-0774
Fax (301) 645-2296
www.wm.com
Will pick up.

FUEL FILTERS

Metalpro, Inc.

7956 Twist Lane
Springfield, VA 22153
(703) 451-8300 Fax
(703) 451-5062
www.metalprorecycling.com
Used tires; scrap metals; oil filters.

ORGANIC MATERIALS

Soil Safe, Inc.

6700 Alexander Bell Drive, Suite 300
Columbia, MD 21046
(410) 872-3990 or
(800) 562-4365
Fax (410) 872-9082
www.soilsafe.com
Accepts petroleum-contaminated soil.

SPECIALIZED RECYCLING SERVICES BY MATERIAL TYPE
(continued)

RADIATORS

Arundel Recycling Center, Inc.
7517 Connelley Drive
Hanover, MD 21076
(410) 761-6595
Fax (410) 761-9150
www.arundelrecycling.com
Ferrous metals, vinyl siding.

TIRES

Emanuel Tire Co.
1300 Moreland Avenue
Baltimore, MD 21216
(410) 947-0660
www.emanueltire.com

Metalpro, Inc.
7956 Twist Lane
Springfield, VA 22153
(703) 451-8300 Fax
(703) 451-5062
www.metalprorecycling.com

TONER CARTRIDGE/RIBBON
RECYCLERS

Cartridge Technologies, Inc.
15738 Crabbs Branch Way
Rockville, MD 20855
(301) 417-7202 or
(800) 869-8570
Fax (301) 417-7204
www.ctimd.com
Offers pick up service.

Cartridge World
5268 H. Nicholson Lane
Kensington, MD 20895
(301) 816-0465
Fax (301) 816-0460
www.cartridgeoworld.com

Cartridge World
19847 Century Blvd., Unit G
Phone (301) 685-6573
Fax (866) 532-6640
www.cartridgeworld.com
*Refilling and re-manufacturing empty
printer cartridges*

Precision Toner Systems (PTS)
14709 Old Baltimore Ave., Suite 8
Laurel, MD 20707
301) 317-4000
Fax (301) 317-7713
www.precisiontoner.com

PS Data Supply, Inc.
309-A Howard Avenue
Rockville, MD 20850
(301) 340-6777
Fax (301) 340-0164
www.psdatasupply.com
Offers pick up service.

US Recycling
1118 Shop Road
Columbia, SC 29201
(888) 628-3639
Fax (803) 454-0611
www.usrecyclingink.com

SPECIALIZED RECYCLING SERVICES BY MATERIAL TYPE
(continued)

WOOD PALLETS

Frank's Pallet Service

6201 Pulaski Highway

Baltimore, MD 21205

(410) 631-7199

Fax (410) 631-7656

www.frankspallets.com

*Buys 48"x40" 4-Way, and 48" x 48" pallets;
repairs and resells. Pallet removal services
for odd sizes.*

Valleywood Industries, Inc.

& Pallet Masters

6600 Landay Avenue

Baltimore, MD 21237

(410) 488-5500

Fax (410) 488-5555

*Wood pallets bought, sold, repaired
and removed.*

ORGANIZATIONS OFFERING REUSE OPPORTUNITIES

One person's trash is another person's treasure! This SORRT Resource list identifies organizations that collect and distribute used but still functional goods. Montgomery County has compiled this listing through various sources and does not present it as a complete directory of all reuse organizations that service Montgomery County, nor offer it as an endorsement of any of the organizations.

A Wider Circle

9159 Brookville Road #C
Silver Spring, MD 20910
(301) 608-3504
*Furniture and household items.
Offers pick-up service*

Amvets/Laurel Thrift Center

9800 Washington Blvd.
Laurel, MD 20723
(301) 953-0090 or
(800) 526-8387
*Clothing, furniture, household items, toys, etc.
Offers free pick-up service.*

Goodwill Industries

400 E. Church Street
Frederick, MD 21701
(301) 662-0622
www.gimv.org
*Clothing, electronics, furniture, household
items, office equipment, toys, etc. Offers free
pick-up service.*

Housing Opportunities Commission of Montgomery County

10400 Detrick Avenue
Kensington, MD 20895
(240) 773-9009
www.hocmc.org
Furniture; offers free pick-up service.

The Loading Dock

2 North Kresson Street
Baltimore, MD 21224
(410) 728-3625
Fax (410) 728-3633
www.loadingdock.org
*Reusable building materials including
cabinets, doors, paint, paneling, vanities,
windows, etc. Offers pick-up service.*

The Salvation Army Thrift Store

18705 N Frederick Road
Germantown, MD 20876
(240) 631-8137
*Appliances, clothing, electronics,
furniture, etc.*

United Way of Maryland

P.O. Box 1576
Baltimore, MD 21202
(410) 547-8000
Fax (410) 547-8289
*Clothing, electronics, office equipment,
toys, etc. Offers free pick-up service.*

Montgomery County SORRT Program

101 Monroe Street ■ 6th floor ■ Rockville, MD ■ 20850 ■ 3-1-1 or (240) 777-0311 ■ www.montgomerycountymd.gov/recycling

RECYCLING CONTAINER AND EQUIPMENT SUPPLIERS

This SORRT Resource List identifies companies that manufacture and/or distribute recycling containers and equipment. Montgomery County has compiled this listing through various sources and does not present it as a complete directory of all vendors that service Montgomery County, nor offer it as an endorsement of any of the companies.

Business recycling can be made easier with specialized recycling containers. Containers are available in a variety of shapes, sizes and colors and can be compatible with the decor and image of your work place. Although specialized recycling containers offer many benefits such as high visibility for your program and an organized system for separating your recyclables from the rest of your solid waste, these are not required to implement an effective recycling program.

Alfa Products

8229 Sandy Court
Savage, MD 20763
(410) 792-2633
Fax: (410) 792-8089
www.acmepaper.com

Recycled paper and special products printing.

Ameri-Kart Corp.

55 West Technecenter Drive
Milford, OH 45150
(800) 543-4454
www.amkwastehandling.com

Manufactures recycling carts.

Big Stuff

1301 Ritchie Road
Capitol Heights, MD 20743
(301) 499-3700
Fax (301) 499-3705
www.bigstuffinc.com

Sells, installs, rents, and repairs balers, chutes, compactors, and containers.

Buckhorn Canada Inc.

8032 Torbram Road
Brampton, ON L6T 3T2, Canada
(800) 461-7579 or
(905) 791-6500 Fax (905) 791-9942
www.buckhorncanada.com

Distributes and sells plastic recycling bins & containers.

Busch Systems International, Inc.

343 Saunders Road
Barrie, ON L4N 9A8, Canada
(800) 565-9931 or
(705) 722-0806
Fax (705) 722-8972
www.buschsystems.com

Recycling containers; compost bins; promotional materials.

Ingold's Hico, Inc.

442 Franklin Street
Bel Air, MD 21014
(410) 879-9114
Fax (410) 879-9393
ingolds@bellatlantic.net

Supplies a wide variety of recycling equipment from hauling to holding; and consulting services.

Montgomery County SORRT Program

RECYCLING CONTAINER AND EQUIPMENT SUPPLIERS (continued)

Iowa Bag & Recycling Products

4411 Nostalgia Lane
Waterloo, IA 50701
(319) 291-6007

*Distributes balers, crushers and densifiers.
Provides consulting and leasing services.*

Marathon Equipment Co.

P.O. Box 1798
Vernon, AL 35592
(800) 633-8974
(205) 695-9105
Fax (205) 695-8813
www.marathonequipment.com

*Manufactures compactors, balers,
and conveyors.*

Mid-Atlantic Waste Systems

10641 Cordova Road
Easton, MD 21601
(800) 338-7274
(410) 820-7188

Fax (410) 820-9275
www.mawaste.com

*Specializes in waste handling equipment,
balers, & compactors.*

Otto Environmental Systems

North America, Inc.
12700 General Drive
Charlotte, NC 28273
(800) 795-6886 www.otto-usa.com

*Supplies a wide variety of recycling contain-
ers and offers consulting services.*

RecyclingBin.com

92 Newark-Pompton Turnpike
Wayne, NJ 07470
(800) 910-4757

Fax (973) 872-9010

www.recyclingbin.com

*Provides alternative recycling equipment such
as the Hexcycle, Paper Taker, and Event
Recycling Stations that fold flat for reduced
shipping costs.*

Rehrig Pacific Co.

1738 W. 20th Street
Erie, PA 16502
(800) 458-0403

Fax (814) 455-3997

www.rehrigpacific.com

Recycling bins and other containers.

Rubbermaid Commercial Products

3124 Valley Avenue
Winchester, VA 22601
(540) 667-8700 or
(800) 347-9800

Fax (540) 542-8770

www.rubbermaidcommercial.com

Distributes a wide variety of containers.

RECYCLING CONTAINER AND EQUIPMENT SUPPLIERS (continued)

Toter, Inc.

P.O. Box 5338
841 Meacham Road
Statesville, NC 28677
(800) 424-0422
(704) 872-8171
Fax (704) 878-0734
www.toter.com

Manufactures a wide variety of roll-out cart systems for commercial and residential collection programs.

Trash Masters, Inc.

3001 Kaverton Road
Forestville, MD 20747
(301) 568-1400 or
(800) 322-6110
Fax (301) 568-0077
www.trashmasters-inc.com

Installs trash and linen chutes as well as trash compactors.

RECYCLED PRODUCTS GUIDE

This SORRT Resource List identifies companies that sell recycled paper, paper products, and other products that contain recycled material. Montgomery County has compiled this listing through various sources and does not present it as a complete directory of all vendors that service Montgomery County, nor offer it as an endorsement of any of the companies.

IF YOU'RE NOT BUYING RECYCLED, YOU'RE NOT FULLY RECYCLING. FULLY CLOSE THE RECYCLING LOOP. One factor influencing the stability and long-term success of recycling programs is the market condition for recyclable materials. If there is strong demand for products and materials manufactured from recyclables, then there is a constant need for greater supply of recycled feedstock. This situation then helps to ensure that there are viable markets for the materials which you separate from the trash and recycle. Therefore, it is vital to keep up (and even increase) demand for recycled products and materials; your organization helps to increase this critical demand.

"BUY RECYCLED." Support recycling by purchasing recycled items. Quality and variety of products are improving. Pricing is, in many instances, comparable to pricing for virgin materials. Recycled paper varieties include – colored paper, white office paper, computer paper, card stock, envelopes, bathroom tissue, and hand towels. When ordering, ask for paper made from the highest percentage of recycled content material, preferably post-consumer.

For additional information on purchasing recycled products, see the Montgomery County Business Recycling Handbook, Section 6: Close the Loop! Buy Recycled, or contact the Montgomery County Business Recycling Program at 3-1-1 or (240) 777-0311.

RECYCLED PRODUCTS GUIDE (continued)

ABC Box Co.

1135 Leadenhall Street
Baltimore, MD 21230
(410) 752-4535
Fax (410) 752-2697
www.abcboxes.com

*Recycling storage containers;
cardboard boxes.*

Adams-Burch Co.

1901 Stanford Court
Landover, MD 20785
(800) 347-8093 or
(301) 772-7850
www.adams-burch.com

*Restaurant supply company that offers
recycling containers and recycled-content
paper products.*

Advantage Technical Services (ATS)

2328 Montgomery Street
Silver Spring, MD 20910-1253
(301) 589-0983
Fax (301) 589-6466

Re-manufactured toner cartridges.

AJ Stationers, Inc.

6675 Business Pkwy.
Elkridge, MD 21075
(410) 360-4900
Fax (410) 360-4291
www.ajstationers.com

Recycled paper office supplies.

American Laser, Inc.

5004 Jackson Street
Hyattsville, MD 20781
(301) 588-4850
Fax (301) 864-1565

Re-manufactured toner cartridges.

Amicus Green Building Center

4080A Howard Avenue
Kensington, MD 20895-2465
(301) 571-8590 or
(866) 587-9140
Fax (301) 571-8597

www.amicusgreen

*Offers recycled-content and
environmentally friendly products.*

Bradco Supply

3404 Kenilworth Avenue
Hyattsville, MD 20781
(301) 277-7711
Fax (301) 699-9341

www.bradcosupply.com

Offers recycled-content building supplies.

Carpel Video

429 E. Patrick Street
Frederick, MD 21701
(800) 238-4300 or
(301) 694-3500
Fax (301) 694-9510

www.carpelvideo.com

Recycled videotapes.

RECYCLED PRODUCTS GUIDE (continued)

Clean Earth

1469 Oak Ridge Place
Hagerstown, MD 21740
(301) 791-6220
Fax (301) 790-1825
www.cleanearthinc.com

Sells recycled aggregate materials and recycled crushed materials

Design Recycle, Inc.

P.O. Box 638
Upper Marlboro, MD 20773
(301) 283-2110
www.designrecycleinc.com

Rubbercrete for use in patio blocks; pavers; drainage product runways; highway sound barriers; pier pilings; utility poles.

Emanuel Tire Co.

1300 Moreland Avenue
Baltimore, MD 21216
(410) 947-0660
www.emanueltire.com

Supplier to tire retreading business.

Federal Hill Office Supply

1022 S. Charles Street
Baltimore, MD 21230
(410) 727-0111
Fax (410) 727-1374

Recycled printing papers; office supplies; re-manufactured toner cartridges.

Frank Parson Paper, Inc.

1300 Mercedes Drive
Hanover, MD 21076
(301) 386-4700
Fax (301) 773-8062
www.frankparsons.com

Recycled paper products; re-manufactured toner cartridges; offers pick-up and recycling of empty cartridges.

Gerstel Office Furniture, Inc.

584 N. Frederick Avenue
Gaithersburg, MD 20877
(301) 840-5393
Fax (301) 840-5643
www.gerstelofficefurniture.com

High quality used, recycled, re-manufactured furniture.

Habitat for Humanity ReStore

9100 Gaither Road
Gaithersburg, MD 20877
(301) 947-3304
Fax (301) 990-7536
www.habitat-mc.org/restore

Reused building materials.

Laser Printers Plus, Inc.

11226 Georgia Avenue
Silver Spring, MD 20902
(301) 933-9007
Fax (301) 933-9011
www.laserprinters.com

Computer & machine parts; computer cartridges.

RECYCLED PRODUCTS GUIDE (continued)

Mid-Atlantic Waste Systems

10641 Cordova Road

Easton, MD 21601

(800) 338-7274 or

(410) 820-7188

www.mawaste.com

Specializes in compactors.

Office Depot

Business Solutions Division

(888) 263-3423 or

(800) 269-6888

www.officedepot.com

Offers a variety of recycled-content office products.

Office Max

6745 Business Parkway

Elkridge, MD 21075-6340

(800) 282-6473 or

(410) 579-5200

Fax (800) 572-6473

www.officemax.com

Recycled paper content; re-manufactured toner cartridges.

Office Paper Systems, Inc.

7650 Airpark Road

Gaithersburg, MD 20879

(301) 948-6301

Fax (301) 948-6302

www.opsus.com

Recycled printing papers; recycling containers.

RIS Paper House

(Domtar Distribution Group/

Mid-Atlantic/Baltimore-Washington)

310 Prince George's Blvd.

Upper Marlboro, MD 20774

(888) 689-0747 or

(301) 430-2800

Fax (301) 430-0032

www.rispaper.com

Recycled printing papers, recycled craft paper, FSC paper.

R.R. Donnelley

1341 G St NW #300

Washington, DC

(202) 783-9191

www.rrdonnelley.com

Recycled printing papers.

S. Freedman & Sons, Inc.

P.O. Box 1418 3322 Pennsy Drive

Landover, MD 20785

(800) 845-7277 or

(301) 322-5000

Fax (301) 772-7563

www.sfreedman.com

Recycled paper; plastic containers; janitorial/cleaning equipment.

Staples Advantage

7021 Dorsey Road

Hanover, MD 21076

(800) 828-9949

www.staplesadvantage.com

Sells recycled office supply products; furniture; re-manufactured toner cartridges.

Montgomery County SORRT Program

101 Monroe Street ■ 6th floor ■ Rockville, MD ■ 20850 ■ 3-1-1 or (240) 777-0311 ■ www.montgomerycountymd.gov/recycling

RECYCLED PRODUCTS GUIDE (continued)

The Loading Dock

2 North Kresson St.
Baltimore, MD 21224
(410) 558-3625
Fax (410) 558-1888
www.loadingdock.org
Reused building materials and some appliances.

Victor Stanley, Inc.

P.O. Drawer 330
Dunkirk, MD 20754
(301) 855-8300
Fax (410) 257-7579
www.victorstanley.com
Plastics & other containers for outdoor use

Unisource

8261 Preston Court
Jessup, MD 20794
(800) 344-5522 or
(410) 792-8069
Fax (410) 792-8059
www.unisourceworldwide.com
Recycled papers.

RECYCLED PRODUCT SUPPLIERS

This SORRT Resource List identifies companies that sell recycled paper, paper products, and other products that contain recycled material. Montgomery County has compiled this listing through various sources and does not present it as a complete directory of all vendors that service Montgomery County, nor offer it as an endorsement of any of the companies.

IF YOU'RE NOT BUYING RECYCLED, YOU'RE NOT FULLY RECYCLING. FULLY CLOSE THE RECYCLING LOOP. One factor influencing the stability and long-term success of recycling programs is the market condition for recyclable materials. If there is strong demand for products and materials manufactured from recyclables, then there is a constant need for greater supply of recycled feedstock. This situation then helps to ensure that there are viable markets for the materials which you separate from the trash and recycle. Therefore, it is vital to keep up (and even increase) demand for recycled products and materials; your organization helps to increase this critical demand.

“BUY RECYCLED” Support recycling by purchasing recycled items. Quality and variety of products are improving. Pricing is, in many instances, comparable to pricing for virgin materials. Recycled paper varieties include – colored paper, white office paper, computer paper, card stock, envelopes, bathroom tissue, and hand towels. When ordering, ask for paper made from the highest percentage of recycled content material, preferably post-consumer.

For additional information on purchasing recycled products, see the Montgomery County Business Recycling Handbook, Section 6: Close the Loop! Buy Recycled, or contact the Montgomery County Business Recycling Program at 3-1-1 or (240) 777-0311.

RECYCLED PRODUCT SUPPLIERS (continued)

Codes: 1) Office paper, 2) Office supplies, 3) Custodial papers, 4) Cardboard boxes

RECYCLED PAPER PRODUCTS

ABC Box Company

1135 Leadenhall Street

Baltimore, MD 21230

(410) 752-4635

Fax (410) 752-2697

www.abcboxes.com

www.supereaglesupply.com

Code: 4

Blind Industries and Services of Maryland

3345 Washington Boulevard

Baltimore, MD 21227

(888) 322-4567 or

(410) 737-2600

Fax (410) 737-2665

www.bism.org

www.supereaglesupply.com

Code: 1 (recycled paper pads), 2

CANUSA Corp.

1532 Thames Street

Baltimore, MD 21231

(410) 522-0110

www.canusacorp.com

*Code: 1 (paper broker,
recyclable commodities)*

Frank Parson Paper, Inc.

2270 Beaver Road

Landover, MD 20785

(301) 386-4700

Fax (301) 773-8062

www.frankparson.com

Codes: 1, 2

Office Depot Business Solutions Division

(888) 263-3423 or

(800) 269-6888

www.officedepot.com

*Offers a variety of recycled-content
office products.*

Office Max

6745 Business Parkway

Elkridge, MD 21075-6340

(800) 282-6473 or

(410) 579-5200

Fax (800) 572-6473

www.officemax.com

Codes: 1-4

Office Paper Systems, Inc.

7650 Airpark Road

Gaithersburg, MD 20879

(301) 948-6301

Fax (301) 948-6302

www.opsus.com

Codes: 4

RECYCLED PRODUCT SUPPLIERS (continued)

Codes: 1) Office paper, 2) Office supplies, 3) Custodial papers, 4) Cardboard boxes

Paper Plus

201 Ritchie Road, Bldg. B
Capitol Heights, MD 20743
(301) 499-3599
Fax (301) 499-1121
www.paperplus.com
Codes: 1–4

RIS Paper House

(Domtar Distribution Group/
Mid-Atlantic/Baltimore-Washington)
9101 E. Hampton Drive
Capitol Heights, MD 20743
(888) 689-0747 or
(301) 430-2800
Fax (301) 430-0032
www.rispaper.com
Codes: 1, 3

Staples Advantage

7021 Dorsey Road
Hanover, MD 21076
www.staplesadvantage.com
Codes: 1,2

Unisource Worldwide, Inc.

8261 Preston Court
Jessup, MD 20794
(800) 344-5522 or
(410) 792-8069
Fax (410) 792-8059
www.unisourcelink.com
Codes: 1–3

OTHER RECYCLED PRODUCTS

ANTIFREEZE

Multi-Parts and Services Inc.

5647 Belle Grove Road
Baltimore, MD 21225
(410) 636-1221
Fax (410) 636-2221
www.multi-parts.com
Antifreeze recycling equipment.

BUILDING MATERIALS

A&M Supply Corporation

6100 Farrington Avenue
Alexandria, VA 22304
(703) 256-5800
Fax (703) 642-0032
www.awood.net
Distributes homosote and MDF fiberboards
and recycled decking material

PLASTIC LUMBER

Fisher Lumber

525 E. Gude Drive
Rockville, MD 20850
(301) 424-6500
Fax (301) 424-8864
www.fisherlumber.com
Distributes decking material (Trex®).

RECYCLED PRODUCT SUPPLIERS (continued)

Codes: 1) Office paper, 2) Office supplies, 3) Custodial papers, 4) Cardboard boxes

Sheets Wholesale

430 Mill Street

Vienna, VA 22180

(703) 938-9110

Fax (703) 938-2673

Specializes in Trex® decking.

T.W. Perry Enterprises

8131 Snouffer School Road

Gaithersburg, MD 20879

(301) 840-9600

Fax (301) 670-6200

www.twperry.com

Specializes in Trex® decking.

RECYCLING COST FACTORS

A variety of factors influence the cost of setting up a new recycling program for a business. Start-up costs may include the actual expense of purchasing or leasing additional containers and/or dumpsters for storing recyclable materials, and the cost of handling and transporting recyclable materials to an off-site processing facility by the hauler or collector.

While there may be new costs realized in establishing a recycling program, a well-planned program with active employee participation can actually provide appreciable cost savings in the long run, especially when education and waste reduction becomes an integral part of the recycling effort.

It is important to realize that all of the recyclable materials are being pulled out of the existing waste (trash) stream. Thus, the volume and tonnage of the waste for disposal decreases proportionately, which, in turn, should reduce the current cost of trash disposal (handling and transportation costs, including facility disposal costs). With less trash generated (both through waste reduction efforts and through diversion to recycling), the number and/or size of the trash containers can decrease, the number of pick-ups can decrease, and the amount paid in tip fees (actual cost of delivering materials to a disposal facility) should also decrease.

A business making a serious commitment to recycling is taking valuable, recyclable materials out of the dead-end waste stream, and giving them new life as valuable raw materials to re-manufacture into new products. This practice is important for the sustainable health of the overall business community and economy. Moreover, depending on the types of material being recycled, the market conditions and demand for those materials, and the volume of materials being recycled, there may be valuable rebates available to the business. These rebates may further reduce the overall cost of both recycling and trash disposal.

As you negotiate service contracts for recycling and trash hauling or collection services, carefully review the full range of cost options, as well as the potential to reduce the size and/or number of trash containers, as you bring in recycling containers. Be sure to explore rebate potentials for various materials and develop a mechanism for crediting those rebates to invoices for your recycling service.

Recycling can be cost effective if a program is carefully planned and coordinated with staff and employees, and if your contracts reflect your waste reduction and recycling efforts. The Business Recycling Program of Montgomery County's Division of Solid Waste Services can provide you with additional information and assistance for developing an efficient program with achievable goals. Call SORRT at 3-1-1 or (240) 777-0311 for further help.

RECYCLING CAPACITY ESTIMATES

For use in completing your Annual Report if tonnage data is not available from your recycling company

Storage Container	Volume Capacity (Cubic Yards)	Approx. Dimensions (Depth/Length/Height in feet)	RECYCLABLE MATERIAL CAPACITY (In Pounds)								
			These are estimates and are subject to change								
			Office Paper (Loose)	Newspaper (Loose)	Cardboard (Loose)	Mixed Paper	Aluminum (Whole cans)	Glass (Whole bottles/jars)	Steel/Tin (Whole cans)	Plastic Bottles (Narrow Neck)	Commingled Materials
90 - 96 Gallon Cart Without Separate Cardboard Collection	0.5	2.5/2.5/4.0	98	89		62	54	82	78	49	60
						93					
90 - 96 Gallon Cart With Separate Cardboard Collection	0.5	2.5/2.5/4.0									
Dumpster (2 yard)	2	3/4/4	261	97	73	127	131	472	280	144	253
Dumpster (4 yard)	4	4/4/5	521	194	146	254	263	943	561	288	506
Dumpster (6 yard)	6	4/5/6	782	291	219	381	394	1,415	841	432	760
Dumpster (8 yard)	8	6/6/6	1,042	389	292	508	526	1,887	1,122	576	1,013
Roll-off Container	10	6/22/4	1,303	486	365	635	657	2,359	1,402	721	1,266
Roll-off Container	20	6/22/5	2,606	972	731	1,269	1,314	4,717	2,804	1,441	2,532
Roll-off Container	30	6/22/6	3,909	1,457	1,096	1,904	1,972	7,076	4,206	2,162	3,798

Shaded areas indicate this size container is not normally used for this material.

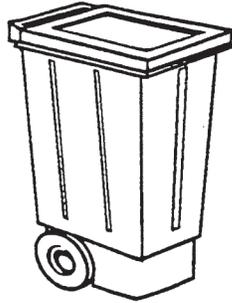
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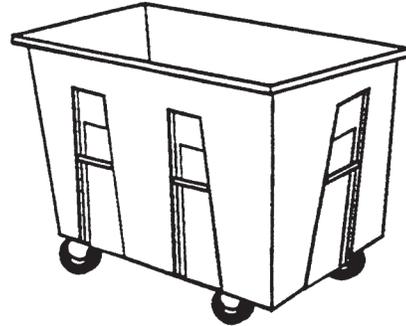
Some Typical Recycling Containers



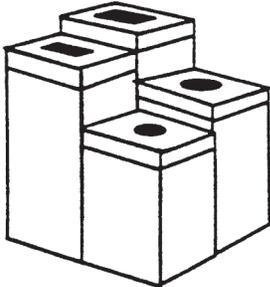
A. 32-Gallon Trash Can



B. 90-Gallon Cart



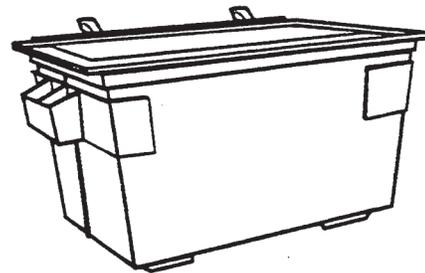
C. Wheeled Hamper/Container



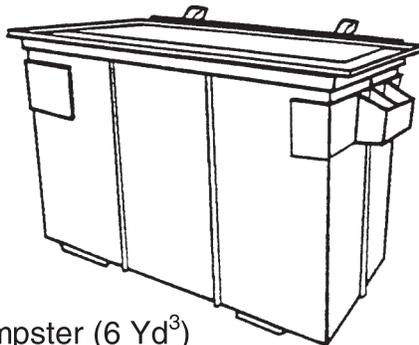
D. Recycling Group Containers



E. Dumpster (2 Yd³)



F. Dumpster (4 Yd³)



G. Dumpster (6 Yd³)



H-J. Roll-off Container

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